**Conflict**: an active disagreement between people with opposing opinions or principles. Conflict should not be seen as a negative interaction, but as an opportunity to view varying points of view.

**Conflict Resolution:** the process by which two or more parties engaged in a disagreement, dispute, or debate reach an agreement resolving it.

**Task conflict** centers on disagreements about how to achieve a common objective. **Emotional conflict** centers on relationships between individuals and can evolve from a task conflict.

Remember, conflict can facilitate development of a mutual understanding and create the necessary perspective for problem solving. Conflict in and of itself is not a bad thing.



Degree of Assertiveness

https://18692222communication.wordpress.com/management-styles-communicationconflicts/

Accommodating – This is when you cooperate to a high degree, and it may be at your own expense, and actually work against your own goals, objectives, and desired outcomes.





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## CONFLICT RESOLUTION

**Avoiding** – This is simply avoiding the issue. You aren't helping the other party reach their goals, and you aren't assertively pursuing your own.

**Collaborating** – This is where you partner or pair up with the other party to achieve both of your goals. This is how you break free of the "win-lose" paradigm and seek the "win-win."

**Competing** – This is the "win-lose" approach. You act in a very assertive way to achieve your goals, without seeking to cooperate with the other party, and it may be at the expense of the other party.

**Compromising** – In this situation neither party gets everything that they want, but each accomplishes some of their objectives. It may also be a chance to find some common ground.

## **Managing Conflict Skills**

- 1. Address the issue as soon as possible. Time tends to allow the conflict to grow out of proportion as we ruminate.
- 2. Listen
- 3. Understand that there are different perspectives at play- people see the same situation very differently. Try to see the issue from their point of view
- 4. Do not interrupt
- 5. Reflect: "So I'm hearing you say..."
- 6. Leave emotion out of the conversation- focus on discussing the issue, not the person
- 7. Involve a mediator, an unbiased third person





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